

<b>UC BERKELEY, HAAS SCHOOL OF BUSINESS EXECUTIVE DEVELOPMENT</b>	<p>The Berkeley Center for Executive Development delivers world class executive education and custom programs to businesses around the globe. To do so, it draws on the rich resources, talent and perspectives of top-level business educators and researchers from UC Berkeley's Haas School of Business and elsewhere.</p>
<b>THE BERKELEY EXECUTIVE LEADERSHIP SERIES &amp; PROGRAM SCHEDULE</b> <a href="http://execdev.haas.berkeley.edu/">http://execdev.haas.berkeley.edu/</a>	
<p><b>PROGRAM OVERVIEW</b> Winning players in today's economy demonstrate a common set of characteristics: They lead from their authentic selves. They excel in their ability to execute strategy. They create a culture of continuous innovation. They embrace change. Beyond mastering a set of tools, participants who complete the entire series practice leadership over an extended period of time under expert guidance.</p>	
<p><b>WHO SHOULD ATTEND</b> Individuals on the fast track to or already in C-Level or Senior Management positions. Individuals with significant functional management experience moving to general management or executive positions. A minimum of 7 years management experience is required.</p>	
<p><b>FORMAT &amp; DATES</b> Four, week long programs that can be taken individually or as a whole program. Each of the four week-long programs is carefully designed to give participants access to the tools, the knowledge and the networks they need to master their particular challenges. The entire series creates a leadership immersion opportunity that far exceeds the benefits of attending a single week.</p> <ul style="list-style-type: none"> <li>• <b>Leading Change – Oct 8 -12, 2007 (Oct 6 – 10, 2008)</b></li> <li>• <b>Leading Strategic Execution – May 5 – 9, 2008</b></li> <li>• <b>Leading Through Innovation – Oct 15 -19, 2007 (Oct 13 – 17, 2008)</b></li> <li>• <b>The Leader's Mindset – May 12 – 16, 2008</b></li> </ul>	
<p><b>FEES</b> 1 Program - \$7,000    2 Programs - \$13,000    3 Programs - \$19,500    Entire Series - \$24,500</p>	
<b>HARVARD BUSINESS SCHOOL EXECUTIVE EDUCATION</b>	<p>Educating leaders who make a difference in the world, Harvard Business School Executive Education prepares talented professionals from all over the world for new levels of leadership in their careers and within their organizations.</p>
<b>HARVARD EXECUTIVE EDUCATION – LIST OF 2008 PROGRAMS</b> <a href="http://www.exed.hbs.edu/programs/portfolio.pdf">http://www.exed.hbs.edu/programs/portfolio.pdf</a>	
<b>COMPREHENSIVE LEADERSHIP PROGRAMS</b>	
<p><b>Program for Leadership Development: Accelerating the Careers of High-Potential Leaders</b> <a href="http://www.exed.hbs.edu/programs/pld/">http://www.exed.hbs.edu/programs/pld/</a></p>	
<p><b>PROGRAM OVERVIEW</b> An integrated view of the <b>fundamentals of management</b>. Leveraging advanced strategies and techniques, participants learn how to excel in decision making and execution. Focus is on foundational skill building; cross-functional business approach; <b>strategy formulation and implementation</b>; <b>decision making and execution</b>; and applied learning and <b>personal leadership</b> development.</p>	
<p><b>WHO SHOULD ATTEND</b> Managers and functional specialists with approximately 10 years of work experience who are outstanding prospects for senior management positions.</p>	
<p><b>FORMAT</b> Two, two-week modules on campus; and two home-based modules for distance and applied learning.</p>	
<p><b>DATES &amp; FEES</b> December 2007–June 2008 Session - \$32,500                      July 2008–January 2009 Session - \$32,500</p>	
<p><b>General Management Program: Creating Outstanding Business Leaders</b> <a href="http://www.exed.hbs.edu/programs/gmp/">http://www.exed.hbs.edu/programs/gmp/</a></p>	
<p><b>PROGRAM OVERVIEW</b> A new program designed to help participants explore diverse perspectives, master new skills, and lead cross-functional teams. The result is a personal transformation that serves both the individual and the sponsoring organization. Focus is on <b>achieving and developing functional expertise across the organization</b>; <b>leading organizations through periods of growth and turbulence</b> associated with trends like <b>globalization and technological change</b>; and creating a leader who can <b>shape and implement value-creating strategies—and deliver results</b>.</p>	
<p><b>WHO SHOULD ATTEND</b> Senior managers with newly or soon-to-be acquired profit-and-loss responsibility for a major business- or country-unit enterprise. Executives who need to develop a more comprehensive, integrated perspective and to sharpen their strategic, financial, and leadership skills will benefit most from this program.</p>	
<p><b>FORMAT</b> Five modules: Two on-campus modules focused on analysis, action, and leadership; and two off-campus modules for distance and applied learning. The case-based curriculum presents a holistic picture of leadership with an emphasis on practical knowledge and personalized learning.</p>	
<p><b>DATES &amp; FEES</b> January–May 2008 Session - \$52,500                      August–November 2008 Session - \$52,500</p>	

<b>HARVARD BUSINESS SCHOOL EXECUTIVE EDUCATION - Continued</b>	
<b>Advanced Management Program: Transforming Proven Leaders into Global Executives</b> <a href="http://www.exed.hbs.edu/programs/amp/">http://www.exed.hbs.edu/programs/amp/</a>	
<b>PROGRAM OVERVIEW</b> Through self-assessment and reflection, participants look beyond the horizon and <b>formulate a proactive, competitive strategy</b> . The program nurtures new abilities to <b>drive innovation</b> and <b>enhance synergies at all levels of the organization</b> . Focus is on business areas that are integral to optimizing performance organization-wide; results-driven leadership through the balancing of mature and new <b>market activity</b> ; <b>communication of an enterprise-wide vision</b> , while <b>building a coalition of support</b> ; allocation of time and energy across international businesses and initiatives; and post-program management and leadership efforts.	
<b>WHO SHOULD ATTEND</b> Senior executives who are one or two levels from the CEO and have responsibility for the future direction of the organization.	
<b>FORMAT</b> Eight continuous, intensive weeks on campus, with a short break of a few days in the middle of the program.	
<b>DATES &amp; FEES</b> March 31–May 23, 2008 Session - \$58,000      September 1 – October 24, 2008 Session - \$58,000	

<b>MIT SLOAN EXECUTIVE EDUCATION</b>	
Within executive education, our vision is to be the school of choice for developing leadership talent in companies strategically driven by innovation, emerging technologies, entrepreneurship, and global reach.	
<b>MIT SLOAN EXECUTIVE EDUCATION - LIST OF PROGRAMS AND PLANNING GUIDE</b> <a href="http://mitsloan.mit.edu/execed/programs.php">http://mitsloan.mit.edu/execed/programs.php</a>	
<b>MIT SLOAN EXECUTIVE CERTIFICATES</b> <a href="http://mitsloan.mit.edu/execed/certificates.php">http://mitsloan.mit.edu/execed/certificates.php</a>	
<b>PROGRAM OVERVIEW</b> Executive Certificates are offered in three areas of concentration through participation in open enrollment programs. Executives are able to tailor their education plans to meet their own career development needs. <ul style="list-style-type: none"> <li>• Certificate in <b>Strategy and Innovation</b></li> <li>• Certificate in <b>Management and Leadership</b></li> <li>• Certificate in <b>Technology, Operations and Value Chain Management</b></li> </ul>	
<b>WHO SHOULD ATTEND</b> The program is designed for senior corporate and technical executives, including executive vice presidents; vice presidents of marketing, product development, research and development, human resources, and business development; CIOs; CTOs; and corporate strategists.	
<b>FORMAT</b> To qualify for an Executive Certificate participants must complete three open enrollment programs from their chosen track, along with one other program from any of the three tracks.	
<b>DATES &amp; FEES</b> Open Enrollment programs are offered monthly and scheduled through out the year. Executive Certificates are awarded to participants who have completed four or more open enrollment programs within a four-year period. Programs run from 2 to 6 days in length, and fees vary by program and duration and may or may not include lodging.	

<b>STANFORD GRADUATE SCHOOL OF BUSINESS, EXECUTIVE EDUCATION</b> <a href="http://www.gsb.stanford.edu/exed/">http://www.gsb.stanford.edu/exed/</a>	
Stanford Executive Education programs provide research-based, globally relevant frameworks for addressing the issues senior executives face every day. We carefully craft each executive program to give you the tools you need to harness the power of change in your organization and solve the challenges faced today, and more importantly, the ones of tomorrow.	
<b>STANFORD EXECUTIVE EDUCATION - COMPLETE LIST OF PROGRAMS</b> <a href="http://www.gsb.stanford.edu/exed/programs.html">http://www.gsb.stanford.edu/exed/programs.html</a>	
<b>Executive Program In Leadership: The Effective Use Of Power</b> <a href="http://www.gsb.stanford.edu/exed/lead/index.html">http://www.gsb.stanford.edu/exed/lead/index.html</a>	
<b>PROGRAM OVERVIEW</b> Designed to help participants put effective, collaborative methods of leadership to work in their organizations and leverage the leadership potential of all members of their teams. Participants focus on developing their own <b>leadership skills and personal influence</b> , as well as explore strategies for <b>building a team</b> of strong individuals who will support each other, deal with tough problems in an efficient manner, and take <b>accountability</b> for results.	
<b>WHO SHOULD ATTEND</b> Senior level executives and senior managers with at least seven years of experience.	
<b>FORMAT</b> A Leadership Questionnaire is distributed to each participant's colleagues and direct reports before the program. Participants then use the results to develop their own leadership action plans tailored to their personal objectives and the needs of their companies.	
<b>DATES &amp; FEES</b> July 6 – 11, 2008 (Application Deadline: May 12, 2008)      Program Tuition: \$10,500 USD	

<b>STANFORD GRADUATE SCHOOL OF BUSINESS, EXECUTIVE EDUCATION - Continued</b>
<p><b>Interpersonal Dynamics For High-Performance Executives</b> <a href="http://www.gsb.stanford.edu/exed/ipd/index.html">http://www.gsb.stanford.edu/exed/ipd/index.html</a></p>
<p><b>PROGRAM OVERVIEW</b> As a business leader, you live in an increasingly interdependent world where you need others to get your work done. As you move up the leadership hierarchy, "command and control" no longer works as the major source of power - the ability to influence others becomes the determining factor for success.</p>
<p><b>WHO SHOULD ATTEND</b> This program is designed for senior-level executives and general managers with at least seven years of management experience. It is appropriate for executives from organizations of any size and in any industry.</p>
<p><b>FORMAT</b> In this highly interactive program, senior-level <b>executives learn how to engage in productive interpersonal exchanges, assess the impact of their own behaviors and leadership style, and excel at creating more powerful, professional relationships</b> in a variety of contexts. Class size is limited to 36 participants to ensure maximized interaction with faculty and peer teams.</p>
<p><b>DATES &amp; FEES</b> March 24 – 29, 2008 Application Deadline: January 27, 2008 Fees: \$10,500,</p>
<p><b>WHARTON EXECUTIVE EDUCATION</b> <a href="http://executiveeducation.wharton.upenn.edu">http://executiveeducation.wharton.upenn.edu</a></p> <p>Theory must be supported with practical application. Wharton faculty members are actively engaged with corporations around the globe, so they bring knowledge of real-world business issues to the classroom. And so do you — action learning, participant-written cases, peer-to-peer learning, and executive speakers demonstrate real challenges and solutions, providing usable tools to employ immediately. From the pre-program preparation to the post-program follow up, Wharton Executive Education takes a typical 5-day program and expands it to a longer-term relationship, providing the support you need to achieve impact.</p>
<p><b>WHARTON EXECUTIVE EDUCATION - COMPLETE LIST OF PROGRAMS</b> <a href="http://executiveeducation.wharton.upenn.edu/oe/">http://executiveeducation.wharton.upenn.edu/oe/</a></p>
<p><b>WHARTON EXECUTIVE EDUCATION - SENIOR MANAGEMENT DEVELOPMENT PROGRAMS:</b> <a href="http://executiveeducation.wharton.upenn.edu/oe/category_info.cfm">http://executiveeducation.wharton.upenn.edu/oe/category_info.cfm</a></p>
<p><b>Advanced Management Program</b></p>
<p><b>PROGRAM OVERVIEW</b> Prepares executives for the challenges of a changing world. With the increasing complexity and pressure of business today, the space between a customer and a choice, a deal and a disaster, an idea and an invention, has been reduced to the width of a light beam. <b>Technology, globalization, and constant organizational transformation</b> have made the job of leading a business more exciting, yet more complex and demanding. Despite the distraction of the details, executives must maintain a critical focus and open mind to have a <b>clear vision of the ever-widening, ever-changing big picture.</b></p>
<p><b>WHO SHOULD ATTEND</b> Exclusive by design: For those in or being groomed for top leadership; average of 20 years experience. Must be nominated by the chief executive officer, division president, or senior corporate human resources officer.</p>
<p><b>FORMAT, DATES, FEES</b> 5 weeks, 6 days a week. Jun 1 - Jul 4, 2008 &amp; Sep 21 - Oct 24, 2008 - \$45,950, includes lodging and meals.</p>
<p><b>Executive Development Program</b></p>
<p><b>PROGRAM OVERVIEW</b> Gives managers the core business knowledge and organizational understanding to take on broader leadership responsibilities and add more value to their organizations. Wharton's faculty present and apply key knowledge in areas such as <b>finance, marketing, leadership, and strategy</b> based on current research and best practice. Participants in the program also gain an appreciation of the complexities of <b>organizational dynamics, effective communication strategies, and leadership.</b> Finally, a hands-on strategy simulation draws it all together by exploring different management styles, tools, and organization-wide strategic approaches.</p>
<p><b>WHO SHOULD ATTEND</b> The program is designed for successful functional, country or unit managers preparing to take on broader responsibilities that require leading outside their areas of education and experience.</p>
<p><b>FORMAT</b> A 2-week program which uses a multidimensional approach of lectures, an organizational dynamics workshop, and a strategy simulation to provide new insights and give participants opportunities to apply them. A team of faculty, experts in diverse business disciplines, provides in-depth knowledge in core business areas. Participants are encouraged to apply these insights from the program to their own organizations in daily application sessions.</p>
<p><b>DATES &amp; FEES</b> Feb 10, 2008 - Feb 22, 2008 May 4, 2008 - May 16, 2008 Fees: \$23,850, includes lodging and meals</p>

<b>THE CENTER FOR MANAGEMENT RESEARCH (CMR)</b>	<p>At the Center for Management Research, located in Harvard Square and Cambridge, Massachusetts, helping senior executives to meet the challenges of leadership is at the core of our mission. We have spent over two decades working in partnership with major universities and research centers. Programs are led by distinguished faculty from Cambridge-area universities, Harvard and MIT.</p>
<b>LEADERSHIP PROGRAMS FOR SENIOR EXECUTIVES AND SEMINAR CALENDAR</b> <a href="http://www.cmr.execseminars.com">http://www.cmr.execseminars.com</a>	
<p><b>PROGRAM OVERVIEW</b> CMR Programs on Leadership for Senior Executives comprise a powerful and intensive curriculum of seven interrelated but distinct programs that can be taken separately in any order.</p> <ul style="list-style-type: none"> <li>• <b>Assessing &amp; Refining Your Leadership Style</b></li> <li>• <b>Developing a Leadership Communication Strategy</b></li> <li>• <b>Executive Time Management</b></li> <li>• <b>Managing People for Maximum Performance</b></li> <li>• <b>Strategic Decision Making</b></li> <li>• <b>Strategies for Enhancing Executive Influence</b></li> <li>• <b>Taking Charge in a New Leadership Role</b></li> </ul>	
<b>WHO SHOULD ATTEND</b> Senior executives with leadership responsibility at the corporate, division or organization level.	
<b>FORMAT</b> Two-day interactive programs. Each program offers a set of research-based leadership strategies with practical applicability.	
<b>DATES, FEES</b> 2 day open enrollment programs scheduled throughout the year. Fees: \$1,950 per program	

<b>THE INSTITUTE FOR MANAGEMENT STUDIES (IMS)</b>	<p>Since 1974 IMS has provided its members with the most innovative and cost-effective management development series available. The membership approach allows IMS to bring in top faculty and programs at a cost much lower than individual organizations can typically provide. The University of California holds a membership in IMS. The IMS programs offer participants the opportunity to interact with and learn from some of the world's leading management thinkers on an ongoing basis.</p>
<b>IMS LEADERSHIP PROGRAM LISTINGS AND MONTHLY SCHEDULE</b> <a href="http://www.ims-online.com/services.asp">http://www.ims-online.com/services.asp</a>	
<p><b>PROGRAM OVERVIEW and FORMAT</b> IMS seminars feature top faculty and innovative workshops presented in one day formats to provide maximum learning with minimum time investment. IMS programs offer continuous learning opportunities which participants can select based on their development needs.</p>	
<b>WHO SHOULD ATTEND</b> Programs are designed for middle managers to senior executives.	
<b>DATES, FEES</b> Sessions are held in San Francisco once or twice a month at the Carnelian Room / Bankers Club at 555 California Street, Bank of America Center, 52nd Floor. The University of California is a member of IMS and therefore Laboratory employees are able to participate for a reduced rate of \$325 per workshop.	